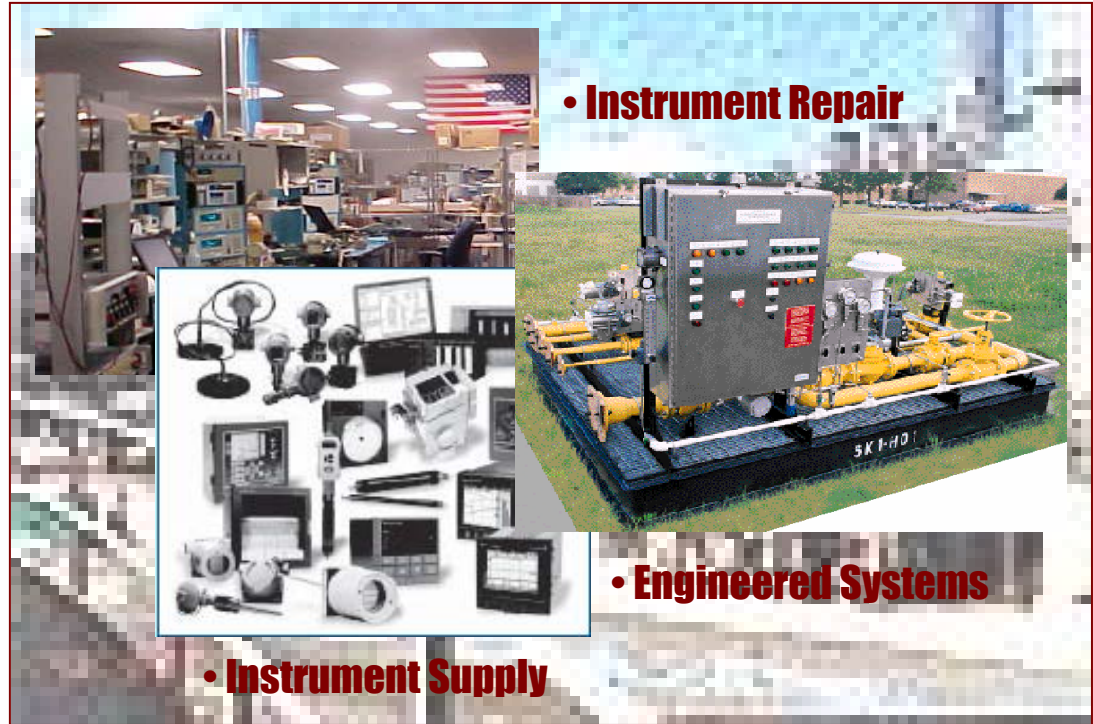




# Wilson-Mohr, Inc.

## Controls & Solutions



## Corporate History & Structure...

- ◆ Founded in March, 1965
- ◆ \$20M Average Annual Revenues
- ◆ Privately & Jointly Owned by Founders & Employees
- ◆ Headquartered in Houston, Texas with Branch Locations in Dallas, Corpus Christi, Denver, Lake Charles, Midland & Tyler
- ◆ Three Divisions: Product Distribution, Systems Engineering, Instrument Repair/Calibration

## Resources ...

- ◆ A Staff of 55 Dedicated Full Time Employees
- ◆ Product Inventory in Excess of \$1.5M Across All Locations
- ◆ Professional & Skilled Labor Experienced in Process Control & Fired Equipment
- ◆ Contractual Relationships with Numerous Manufacturers for Exclusive Representation
- ◆ Substantial Investment in Tooling, Computing, Fabrication/Office/Storage Space

### ➤ Wilson-Mohr – Origin

Wilson - Mohr, Inc. was incorporated in March of 1965 by Richard Wilson and Ronald Mohr. The founders began marketing individual products and systems to the petrochemical, refining and pulp and paper industries. These products and systems originally addressed the safety shutdown and flame safety marketplace.

Over time the business was diversified and expanded to include the three divisions highlighted below.

### ➤ Instrument Distribution

Wilson-Mohr represents a number of prominent instrumentation and controls manufactures in Texas, Louisiana, New Mexico, Colorado, Utah and Wyoming.

Primary Lines include Honeywell, **Iris** Flame Monitoring, **Viatran**, **Turck/Interlink BT**, **Land** Combustion and numerous others. These lines are sold and supported by salespeople positioned throughout the 6-state region and by over \$1.5M in product inventory at various branch locations.

### ➤ Engineered Systems

Wilson-Mohr maintains a staff of engineering, drafting, fabrication and project administration personnel who design, fabricate, test and support process control, safety shutdown, data acquisition and fired equipment solutions.

### ➤ Instrument Repair/Calibration

Our Houston service center provides repair, NIST traceable calibrations and modification services on field instrumentation and control products.

Our service center has a combined 50+ years of experience of servicing industrial instrumentation.

### ➤ Sample Client Lists

#### Industrial Clients

Air Liquide  
Amoco Chemical Co.  
Anadarko  
Aramco  
Bayer  
Bolivia Oil Co.  
Borg Warner Corp.  
C.E. Natco  
Champion International Corp.  
Chevron USA, Inc.  
Citco  
Continental Oil Co.  
Dominion Oil Co.  
Dow Chemical USA  
Dubai Natural Gas  
E.I. Dupont De Numours & C0.  
El Campo Aluminum Co.  
Entergy  
ESSO - Libia  
Ethyl Corp.  
ExxonMobil  
Fina Oil & Chemical Co.  
FMC Corp.  
Formosa Plastic Corp.  
Frontier Refining Co.  
Georgia Pacific Corp.  
Getty Oil Co.  
Haltermann Ltd.  
Hess Oil Co.  
Hoechst Celanese Corp.  
Hoffmann-La Roche, Inc.  
Hyundai Petrochemical Co.Ltd.  
International Paper Co.  
International Polymers  
Kerr-McGee  
Kinder-Morgan  
Lyondell Petrochemical Co.  
Mead Paper Co.  
Monsanto Co.  
Marathon Oil Co.  
Murphy Oil Corp.  
Northern National Gas Co.  
Occidental Chemical Corp.  
Pemex  
Phillips Petroleum Co.  
PPG Industries, Inc.  
Procter & Gamble  
Shell Oil Co.  
Solvay Polymers  
Sun Oil Refining  
Texaco  
Texas Eastman Co.  
US Steel  
Union Carbide Corp.  
Union Texas Petroleum  
United Gas, Inc.  
Valero Refining Co.  
Western Electric Co.  
Weyerhauser Paper  
W.R.Grace & Co.  
Wyman Gordon

#### Contracting Engineers

ABB Lummus  
CSO Aker Maritime  
Badger Design & Constructors  
Bechtel Corp.  
Brown & Root Braun  
ERM - EnviroClean  
Fluor Daniel, Inc.  
Pritchard Corp.  
Hudson Engineering Corp.  
Litwin E&C, Inc.  
Lummus-Crest  
Pan West Constructors Inc.  
Parsons E&C  
S & B Engineers  
SIP Engineering, Inc.  
SparTEC  
MW Kellogg Co.  
Ventech Engineers

#### Original Equipment Manufacturers

American Econotherm Corp.  
Heat Research Corp.  
Hanover-Russell  
Optimized Process Design, Inc.  
Optimized Process Furnaces, Inc.  
Petro-Chem Development Co.  
Petsi  
Tulsa Heaters, Inc.  
Westfield E&C  
Waste-Tech  
Zurn Industries